



# WAY FORWARD CONSULTING

## Understanding yourself better

### Your Decision Making 'Functions'

#### Thinking

Formal

Impersonal

Analytical

Detached

Objective

Strong-minded

Competitive

Particular

Task focused



#### Feeling

Informal

Personal

Illogical

Involved

Subjective

Flexible

Accommodating

Ambivalent

Relationship focused

Notes:



## Your 'Attitude'

### Introversion

Quiet

Observant

Inwardly focused

Depth focused

Intimate

Reserved

Reflective

Thoughtful

Cautious



### Extraversion

Talkative

Involved

Outwardly focused

Breadth focused

Gregarious

Flamboyant

Action oriented

Outspoken

Bold

Notes:



## Your Perceiving 'Functions'

### **Sensation**

Specific



Present-oriented



Realistic



Consistent



Down-to-earth



Practical



Precise



Factual



Step-by-step



### **Intuition**

Global

Future-oriented

Imaginative

Unpredictable

Blue-sky

Conceptual

General

Abstract

Spontaneous

**Notes:**